



Strategy Today. Freedom Tomorrow.

YOU ARE THE CFO OF YOUR FAMILY

A Financial Protection Guide for the Sandwich Generation

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A Word Before We Begin

If you're reading this, chances are you're holding more than most people realize. You're raising children. You may also be caring for a parent. You're managing a household, a career, a calendar that never has enough hours in it — and somewhere in the middle of all of it, you're supposed to be planning for a financial future too.

This guide is for the woman carrying that weight quietly, wondering if she's doing enough. It's also for the man holding it down solo — the son who moved back home to help, the father covering both college tuition and a parent's care costs without saying much about it.

Both of you are seen here. Neither of you is failing. You are simply standing in one of the most demanding financial positions a family can be in — and no one handed you a manual for it.

This guide is that manual.

Victorious Smart Journey exists for exactly this moment — the moment you realize there was a whole strategy available to you that no one ever showed you. You don't have to know everything today. You just have to know enough to take the next step, and let an expert help fill in the rest.

You're In the Sandwich Generation

If you are financially responsible for both a younger and an older generation at the same time, you are part of what's called the sandwich generation. It's not a small club — millions of families are living this exact reality right now.

What this usually looks like:

- Paying for your own household while also contributing to a parent's expenses
- Making decisions about a parent's care with little to no guidance
- Putting your own retirement savings on pause to cover today's costs
- Feeling the pressure of two generations depending on you at once
- Rarely having a real conversation about money with either generation

This isn't a personal failure. It's a structural gap most families were never given a plan for.

You didn't do anything wrong to end up here. You just haven't had a system built for exactly this moment — until now.

The Three Levels of Financial Protection

Think of financial protection in layers. Most families build the first layer and stop — not because they don't care, but because no one walked them through the rest.

Level 1 — The Foundation

An emergency fund and basic protection. This is the layer that keeps a single bad month from becoming a family crisis.

Level 2 — Protected Income & Growth

This is where strategies like Indexed Universal Life (IUL) and Fixed Indexed Annuities (FIA) come in — tools designed to grow your money with real downside protection, so a market drop doesn't erase years of progress.

Level 3 — Generational Wealth & Legacy

This is the layer most families never reach: becoming your own source of capital through infinite/family banking concepts, and structuring a legacy — through tools like Children's IUL — so the next generation starts ahead instead of starting over.

Long-term care for one parent can quietly cost a family more than a college education. Most families never plan for it until they're living it.

The good news: every level is buildable, at any age, starting exactly where you are today.

The Conversation You're Avoiding

There's likely a conversation you've been putting off — the one with your parents about their finances, their wishes, their plan. Or the one with yourself about your own retirement, which keeps getting pushed to "next year."

Avoiding it doesn't make the responsibility go away. It just means you'll be making decisions later, under pressure, with less information than you have right now.

A simple way to open the conversation:

"I love you, and I want to make sure we're prepared — not just for the good years, but for whatever comes. Can we sit down together and get a plan in place, just in case?"

You don't need to have all the answers to start the conversation. You just need to start it.

Self-Assessment: Where Do You Stand?

Be honest with yourself here — no one is grading you. This is simply a mirror, so you can see clearly where you're protected and where there's still a gap.

#	Protection Gap	In Place?
1	Do I have an emergency fund that covers at least 3 months of expenses?	
2	Do I know what my parent's financial and care wishes actually are?	
3	Do I have life insurance with living benefits in place?	
4	Am I contributing consistently to my own retirement, even a small amount?	
5	Do I have a plan for long-term care costs — mine or my parents'?	
6	Have I discussed estate or legacy wishes with my family?	
7	Do I have a strategy for growing money without risking what I've already built?	
8	Have I started any kind of savings or legacy plan for my children?	
9	Do I have someone I trust guiding me through these decisions?	

If you checked fewer than you'd like, that's exactly why this guide exists. Every gap on this list is buildable — and you don't have to build it alone.

Where You Are vs. Where You're Going

This checklist shows you where you stand today. But don't stop at closing gaps — ask yourself what you actually want beyond just feeling secure. What would it look like to not just survive this season, but build real wealth through it?

VSJ is about encouraging people forward — especially in the moments they don't know what they don't know. Think big. Then dream bigger.

Denise's Story

Denise was 42, raising two teenagers, and driving forty minutes every Sunday to check on her mother, who was starting to forget things. She was proud, capable, and exhausted — and she hadn't looked at her own retirement account in over a year because there was never a quiet moment to sit down with it.

One evening, her mother asked her a simple question: "If something happens to me, do you know what to do?" Denise didn't have an answer. That question sat with her for weeks.

She finally sat down — not with all the answers, just with the willingness to start. She built an emergency fund first. Then she got protection in place. Then, for the first time, she had an honest conversation with her mother about her wishes. It wasn't a single dramatic moment. It was a series of small, steady steps.

Two years later, Denise still carries a full plate. But she carries it differently now — with a plan underneath her, instead of just her own strength holding everything up.

| *You are still in time. You are still enough. And you are not alone.*

Your Next Step

You've just read the guide. The next step is simple: a conversation.

As a Licensed Financial Professional, I specialize in helping families like yours build real protection — income strategies, living benefits, family banking, and legacy planning — tailored to where you are right now, not a one-size-fits-all script.

Book a free 30-minute strategy session:

calendly.com/my-wealth-building-strategy/30

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